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9 **UNITED STATES BANKRUTPCY COURT**

10 **FOR THE DISTRICT OF NEVADA**

11

12 In re:  
13 MANZANITA LANE, LLC  
14 Debtors.

Case No. 24-51277-hlb  
Chapter: 11

16 **OPPOSITION TO OMNIBUS MOTION**

17 Mountain West Reit, LLC, (“Mountain West”) by its counsel of record,  
18 Hutchison & Steffen, hereby opposes Debtor’s Omnibus Motion to Assume Contracts  
19 and Motion to Sell Properties Free and Clear of Liens. The Opposition will be based  
20 upon the Points and Authorities and Declaration filed concurrently herewith.  
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1                   **MEMORANDUM OF POINTS AND AUTHORITIES**

2                   **I. INTRODUCTION**

3                   Objecting creditor, Mountain West, contends that the Debtor has failed to meet its  
4 evidentiary burden of showing that the sale is the proper exercise of business judgment.  
5 The Motion fails to provide even the most basic items found in a traditional real estate  
6 sales agreement such as an estimated closing statement. The Debtor's Motion amounts  
7 to a request to simply trust the principles of the Debtor that drove the company into  
8 bankruptcy. The Motion must be denied until the Debtor provides a property valuation,  
9 and a full breakdown of anticipated contributions and distributions from escrow.  
10 Moreover, the Debtor owes a duty to this Court and all Creditors to demonstrate why  
11 the payment to Inez Cobb, as the wife of a guarantor of the loan is not an insider  
12 transfer. Accordingly, Mountain West requests that the Motion to Assume Executory  
13 Contracts and the Motion to Sell be denied pending receipt of further evidence.  
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15                   **II. FACTUAL SUMMARY**

16                   Mountain West is a subsidiary that is managed by Taylor Derrick Capital, LLC, a  
17 Utah limited liability company. Mountain West was formed as a real estate investment  
18 trust and subsidiary of the Mountain West Debt Fund, LP ("Debt Fund"), a Delaware  
19 limited partnership.

20                   The Debt Fund was organized for the purpose of investing in real estate secured  
21 debt instruments but conducts its business primarily through Mountain West.

22                   On November 13, 2020, Debtor entered into a Secured Promissory Note and  
23 Unconditional Guaranty (among other documents) (collectively, the "Loan  
24 Documents") with Debt Fund. The Loan Documents were secured by the Construction  
25 Deed of Trust and an Assignment of Rights, which were recorded with the Washoe  
26 County Recorder on November 13, 2020. The principal loan amount was \$6,335,000  
27 with a maturity date of November 13, 2021.  
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1       On December 1, 2020, the Debt Fund assigned its interest in the Deed of Trust  
2 and Assignment of Rights to Mountain West. This Assignment of Rights was recorded  
3 on July 7, 2022.

4       Mountain West is the assignee of the Deed of Trust securing the Loan Documents  
5 between Debt Fund and Debtor.

6       On May 19, 2021, a Loan Modification Agreement (“Modification Agreement”)  
7 was executed between Manzanita and Mountain West. This Modification Agreement  
8 modified two provisions in the original Loan Documents: (1) increased the secured  
9 amount under the Deed of Trust from \$6,335,000 to \$8,500,000; and (2) modified the  
10 extension option, allowing for up to two 12-month extensions. The Modification of  
11 Deed of Trust reflecting the increased secured amount was recorded on June 9, 2021,  
12 with the Washoe County Recorder.  
13

14       On November 13, 2021, Manzanita requested its first 12-month extension to  
15 November 13, 2022. This extension was conditionally granted by Mountain West but  
16 was not recorded.

17       On November 18, 2023, Debtor, Manzanita, requested a second 12-month  
18 extension to November 13, 2023. This extension was granted by Mountain West but  
19 was also not recorded.

20       On January 7, 2025, Debtor filed for bankruptcy in the United States Bankruptcy  
21 Court for the District of Nevada, Case No. 24-51277. The bankruptcy filing triggered  
22 the guaranty obligations outlined in the Loan Documents and the Modification of Deed  
23 of Trust, and these obligations fell upon the guarantors, Peter K. Ghishan and Ronald  
24 R. Cobb.

25       As of January 7, 2025, Manzanita’s bankruptcy filings indicate the Debt Fund is a  
26 creditor who has a claim secured by a deed of trust, and that the amount of the claim is  
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1 \$5,360,6151, which represents the remaining unpaid principal amount owed under the  
 2 Loan Documents, the Modification Agreement, and the Modification of Deed of Trust.  
 3 Based on the current estimated sales valuations, Mountain West may not be paid in full  
 4 on its claim. As a result, ensuring that these sales are proper is important.

5 Manzanita's bankruptcy filings further indicate that Peter Ghishan and Ronald R.  
 6 Cobb are codebtors on the Loan Documents, the Modification Agreement, and the  
 7 Modification of Deed of Trust.

8 The Debtor is purporting to hire Ronald Cobb's wife to sell the properties and  
 9 earn a commission which is not disclosed or itemized.

### 10 III. ANALYSIS

#### 11 A. The Debtor bears the burden of showing the sales are sound business 12 judgment and for fair value.

13 Bankruptcy Code § 363(b)(1) provides that "the trustee [or debtor-in-possession],  
 14 after notice and hearing, may use, sell, or lease other than in the ordinary course of  
 15 business, property of the estate." This provision generally allows debtors-in-possession,  
 16 subject to court approval, to sell property of the estate outside of the ordinary course of  
 17 business when the proposed sale is a sound exercise of debtor's business judgment and  
 18 when the sale is proposed in good faith and for fair value. *Committee of Equity Security  
 19 Holders v. Lionel Corporation (In re Lionel Corp.)*, 722 F.2d 1063, 1070 (2d Cir.  
 20 1983); *In re Ernst Homes Center, Inc.*, 209 B.R. 974, 980 (Bankr. W.D. Wash. 1997);  
 21 *Walter v. Sunwest Bank (In re Walter)*, 83 B.R. 14 (B.A.P. 9th Cir. 1988). When a  
 22 debtor articulates a reasonable basis for its business decisions, "Courts will generally  
 23 not entertain objections to the debtor's conduct." *Committee of Asbestos-Related  
 24 Litigants v. Johns-Manville Corp. (In re Johns- Manville Corp.)*, 60 B.R. 612, 616  
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26  
 27 1 Mountain West believes that the actual claim amount exceeds the Debtor's estimate. Mountain West  
 28 will be timely filing a proof of claim.

1 (Bankr. S.D. N.Y. 1986).

2 Rule 6004(f) of the Federal Rules of Bankruptcy Procedure provides that “[a]ll  
 3 sales not in the ordinary course of business may be by private sale or by public  
 4 auction.” A trustee [or debtor-in-possession] has broad discretion in determining the  
 5 manner of sale, including whether to sell property by public or private sale. *In re*  
 6 *Canyon Partnership*, 55 B.R. 520, 524 (Bankr. S.D. Cal. 1986); *In re Frezzo*, 217 B.R.  
 7 985, 989 (Bankr. M.D. Penn. 1988). Sales of property other than in the ordinary course  
 8 of business of a debtor are to be approved only after notice and a hearing. 11 U.S.C. §§  
 9 363(a) and (b). A trustee or debtor in possession is entitled to utilize its business  
 10 judgment in determining the merits of a sale such as the one contemplated in this  
 11 Motion.

12           **B. The Debtor has not met its evidentiary burden of showing sound business**  
 13           **judgment and fair value.**

14           The evidence presented by the Debtor in support of its Motion to Sell is  
 15 insufficient to grant the Motions. Specifically, the declarations of Ghishan [Doc 18] and  
 16 Inez Cobb [Doc 20] contain only generalized statements of the “reasonableness” of the  
 17 sale price and the commissions paid. In fact, the evidence is most notable for what it is  
 18 obviously lacking.

19           The first, and most obvious omission, is that there are no itemized estimated  
 20 closing statements which would be customary in this type of real estate sale transaction.  
 21 The closing estimate would provide all parties with the information necessary for the  
 22 Debtor to exercise business judgment. The Debtor’s Motion ask us to simply trust that  
 23 the principles of the Debtor used good judgment without offering any evidence to how  
 24 that decision was made.

25           In an estimated closing statement, this Court and the creditors would be able  
 26 to determine how much money will be paid to commissions, property taxes and whether  
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1 the initial purchase deposits were being properly applied to the escrow closing. As it  
2 stands, none of that information is present available to this Court or the creditors.

3 Another significant piece of missing evidence is an appraisal or other property  
4 valuation. While the homes being sold are new builds, it is not impossible for a qualified  
5 appraisal to establish a reasonable fair market value for each of these homes. Without a  
6 proper valuation, it is impossible to tell whether the sale will needlessly diminish the  
7 Debtor's estate.

8 Finally, there is nothing to show what is going to be paid to Inez Cobb. This is  
9 particularly important because the Debtor has disclosed that Inez Cobb is married to a  
10 principle of the Debtor and guarantor of the loan. As a result, payment to Inez Cobb has  
11 significant implications as a payment to an insider of the Debtor.  
12

#### **IV. CONCLUSION**

13 Based on the foregoing, Mountain West respectfully requests that this  
14 Court deny the Debtor's Motion to Assume Executory Contracts and Sell Free and Clear  
15 of Liens until there is an adequate evidentiary record to prove the proper exercise of  
16 business judgment.  
17

18 Dated this 21st day of January, 2025.

HUTCHISON & STEFFEN, LLC

20 /s/ *Michael R. Brooks*

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1                   **CERTIFICATE OF SERVICE**

2                   I hereby certify that I am an employee of Hutchison & Steffen, and that on the  
3 21st day of January 2025, I caused to be served a true and correct copy of  
4 **OPPOSITION TO OMNIBUS MOTION** in the following manner:

5                   (ELECTRONIC SERVICE) Under Administrative Order 02-1 (Rev. 8-  
6 31-04) of the United States Bankruptcy Court for the District of Nevada, the above-  
7 referenced document was electronically filed on the date hereof and served through the  
8 Notice of Electronic Filing automatically generated by that Court's facilities.

9

10                  \_\_\_\_\_  
11                  /s/Danielle Kelley  
12                  An Employee of Hutchison & Steffen

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